

BRPs ARE DEAD

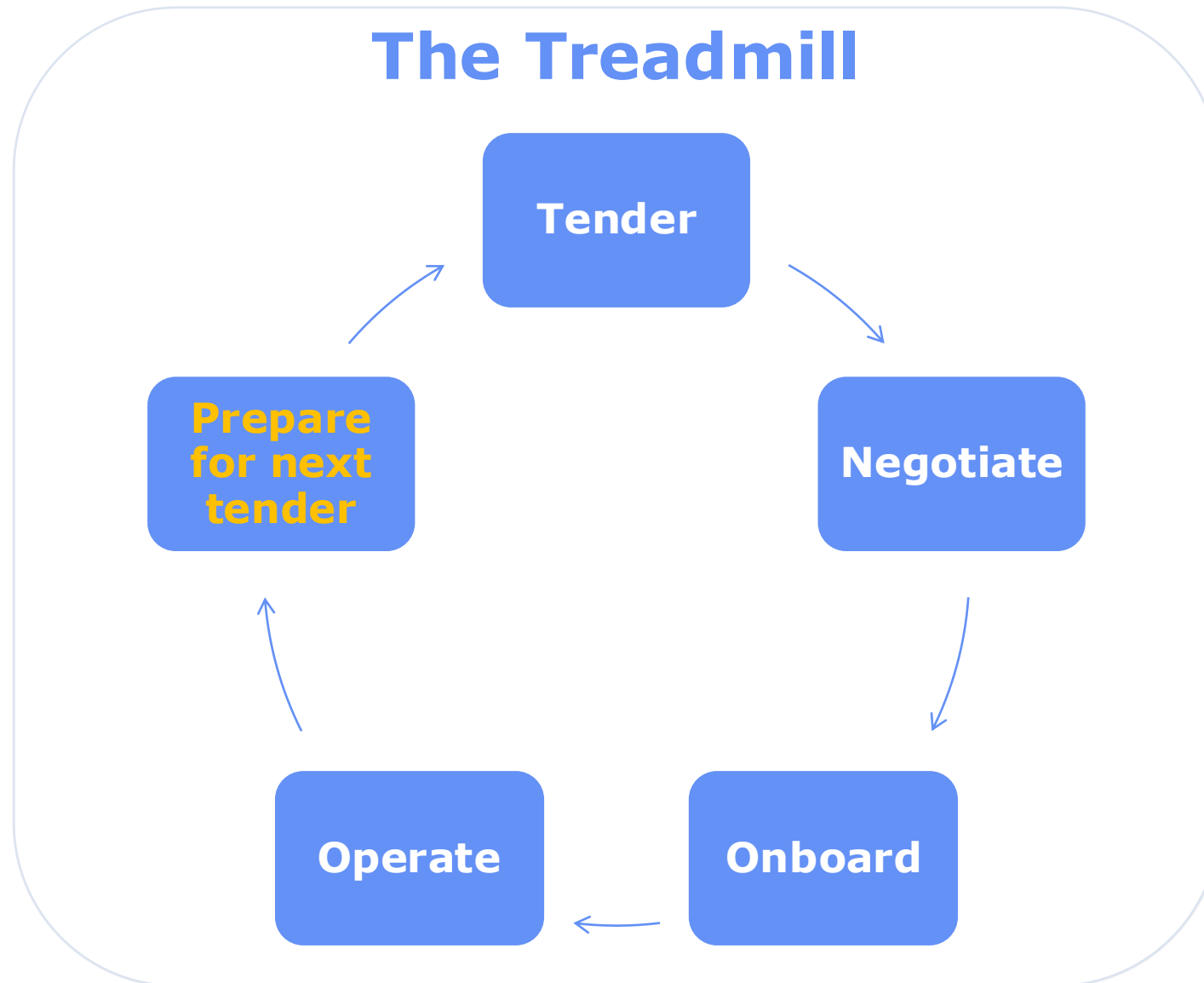
The tendering treadmill will end

A 25-year renewable asset deserves more than another one-year balancing contract.

Key takeaways

- 1. BRP is the baseline** – Essential for reliability but not the source of competitive advantage
- 2. The bundle is broken** – The best BRP is not automatically the best optimizer
- 3. Opened performance layer** – Keep the trusted foundation & upgrade what creates value

A 25-year asset, a 12-month commercial horizon



The contract starts. The exit process starts with it.

The lowest visible fee can carry the highest invisible cost

Visible

- BRP fee
- Risk premium
- Contract term

Invisible

- Repeated onboarding
- Lost learning
- Delayed automation
- Missed market access

Result

- Lower captured value
- Higher volatility
- No development curve
- No durable advantage

**Even if you get the dream deal,
you start crossing fingers on counterparty risk**

Nobody knows which capability will matter most next

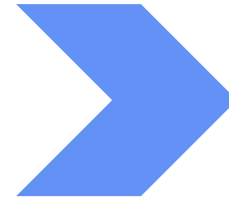
15-minute markets Forecasting + reaction speed

Capture pressure Intraday + curtailment

Reserve saturation Cross-market allocation

Co-location Wind + BESS optimisation

New technology Open partner ecosystem



The answer is not a perfect five-year forecast.

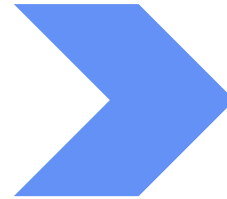
It is a partnership architecture that can evolve without restarting everything.

Keep what must be reliable - Open what must evolve

OLD MODEL

The BRP Bundle

BRP
Forecasting
Trading
Reserves
Optimisation
Development



NEW MODEL

Reliable foundation

Open performance layer

- Best-fit forecasting
- Trading
- Reserves
- Optimisation
- Analytics

Long-term does not mean locked in.

One platform – Every sourcing and operating choice

GASUM PLATFORM

Select from the default blocks:

**BRP & balance
Market access
24/7 operations & Risk management
Physical & Financial markets
Back-up**

BYOB, bring your own

- **PPAs & other commitments**
- **Optimizers**
- **Traders**
- **Other capability partners**

Keep the relationship - Upgrade the performance.

BRPs ARE DEAD

The tendering treadmill will end.

KEEP WHAT MUST BE RELIABLE

Counterparty
BRP & balance
Market access
24/7 operations & asset
control

OPEN WHAT MUST EVOLVE

Forecasting
Trading & allocation
strategies
Optimisation & analytics

Gasum Platform

Questions?